



Request for Applications (RFA) from Pennsylvania Municipalities or Community Leadership Organizations to Partner on G.E.T. Solar- a Community-Supported Solar Outreach Program

Municipalities and community leadership organizations (community development corporations, economic development groups, Chambers of Commerce, etc.) located in Pennsylvania are invited to submit applications to participate in the Pennsylvania Solar Center’s Galvanizing Energy Transition (G.E.T.) *Solar Communities* program. Up to five communities (or groups of neighboring communities) will be selected for the program, which provides assistance in identifying the solar feasibility of municipal, commercial, and nonprofit properties in their communities and then engaging those property owners to go through the *G.E.T. Solar* program. *G.E.T. Solar* helps property owners through the entire solar procurement process, using streamlined, simple steps.

The Pennsylvania Solar Center is a 501(c)(3) non-profit organization. The mission of the PA Solar Center is to maximize the number of people, organizations, and businesses who benefit from solar energy in Pennsylvania by providing unbiased assistance and education. The PA Solar Center is supported by generous funding from The Hillman Foundation, the Heinz Endowments, business sponsors and donations.

Date RFA Released	Monday, July 11, 2022
Application Due Date	Friday, Sept 2, 2022, at 5:00 PM Eastern Time
Eligible Applicants	Pennsylvania Municipalities and Community Leadership Organizations; see page 7 for more requirements.
Application Questions	Email questions to Leo Kowalski at leo@pasolarcenter.org

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Overview of *G.E.T. Solar Communities*

Program Summary

At the Pennsylvania Solar Center (PA Solar Center) we know firsthand the excitement and desire of people across the country and the state to go solar for many different reasons, including concern for the environment and seeking more stable, predictable, and lower energy prices. We also understand that once that decision to explore solar is made, the steps to get the equipment installed are sometimes difficult and cumbersome. Not knowing who to trust along the way makes the process even more challenging.

The PA Solar Center will address these and other obstacles for communities by assisting them to help their non-residential properties to go solar through our *G.E.T. Solar* Initiative. The *G.E.T. Solar* initiative is a streamlined process that instills individuals, organizations, and communities with confidence in the process using trusted tools and resources that connect organizations to qualified professionals making the process of going solar straightforward. The PA Solar Center has assisted nearly 50 business and organizations through the process to date. Some of the completed projects include Global Links in Pittsburgh, Community College of Allegheny County, Western Pennsylvania Conservancy's Fallingwater and Utz properties with several projects in the contracting process.

The Community Application Phase

For *G.E.T. Solar Communities 2022 (Round 2)*, the PA Solar Center invites municipalities and community leadership organizations to identify core teams of volunteer Solar Ambassadors and submit applications through the PA Solar Center website.

Community applications will be evaluated competitively, and communities that demonstrate a clear commitment to increasing education and outreach around solar PV will receive strong consideration. Special consideration will be given to low-income and/or racially diverse communities, specifically those designated Environmental Justice Zones by the Pennsylvania Department of Environmental Protection (PA DEP) and/or Enterprise Zones by the Pennsylvania Department of Community and Economic Development (PA DCED).

The key to a successful *G.E.T. Solar* campaign is the applying organization's willingness to support the program within their community and **the identification of a strong, committed Solar Community Ambassadors** team of volunteers who will (with the support of the *G.E.T. Solar* Team) coordinate outreach activities and stakeholders—which include partner organizations, municipal officials, solar installers, chambers of commerce, economic development groups, community volunteers, and others.

Process After Selection

Once selected, applicant teams will be provided a Solar Communities Toolkit of essential resources (see *G.E.T. Solar Communities* Toolkits (page 6) with which Ambassadors will use for outreach about the program. By leveraging existing relationships in the community, Ambassadors are at an advantage to build trust and community buy-in to the program that will accelerate the decision-making process for more organizations to consider going solar. PA Solar Center's *G.E.T. Solar* team will provide support and guidance to each Solar Ambassador team, empowering them to build a cohort of potential solar stakeholders within their community. The teams will encourage interested nonprofit and businesses to

attend an educational webinar about the G.E.T. Solar program and to learn about the considerations for going solar and about their solar potential.

At that point the nonprofits and businesses will decide to apply to the *G.E.T. Solar* program by submitting their electrical bill and information about their property, electrical system, etc. The PA Solar Center will then submit a Request for Proposals (RFP) on their behalf to qualified regional solar developers to request bids for their projects.

The PA Solar Center will help each entity understand the proposals and provide an apple-to-apple comparison of the bids and then discuss possible financing options such as low-interest loans, financing mechanisms such as Power Purchase Agreements, C-PACE funding (see Appendix 4), etc. This process will provide a clear picture of the organization's options for deciding to go solar.

About *G.E.T. Solar* Team and Partners

Pennsylvania Solar Center and the *G.E.T. Solar* team – The PA Solar Center is a statewide organization that provides a centralized hub of resources and information for anyone who is seeking to power their home, business, house of worship, or community organization with clean solar power. The PA Solar Center offers technical assistance to tax-exempt organizations and to businesses to go solar by connecting them with trusted professionals and financing. The PA Solar Center also has a savvy communications and outreach program to lift up the benefits of solar across the state and works to support robust solar policies at the state, regional, and local levels.

Municipality or Community Leadership Organization – The Municipality or Community Leadership Organization (a community development corporation (CDC), economic development group, chamber of commerce, etc.) will be the applicant to the *G.E.T. Solar Communities* program. They will provide a letter of commitment and offer communications and outreach support to promote the program to businesses and nonprofits in their communities. They will designate a Solar Community Ambassadors (SCA) team that will be the liaison with the PA Solar Center *G.E.T. Solar* team.

Solar Community Ambassador (SCA) Team – The SCA team will work with the PA Solar Center *G.E.T. Solar* team and will use their *G.E.T. Solar Communities* Toolkit to identify important partners in the community as well as outreach opportunities, such as a venue for informational meetings, community calendars, newsletters, Nextdoor, newspapers, etc. The SCA team will also facilitate connections with important community networks that will help to engage businesses and nonprofits and encourage them to participate. At least one member of the SCA team should be from the applying municipality or community leadership organization or have direct communication and support from that entity. Other members may include community volunteers or supportive community groups.

Program Goals

The purpose of the *G.E.T. Solar* initiative is to:

- Demonstrate that providing trusted resources, streamlined technical assistance, and pre-identified financing decreases solar decision-making time and increases confidence for customers to go solar.
- Increase the amount of clean, solar energy on the Pennsylvania electric grid.

- Decrease the use of carbon-intensive, air-polluting fuels in Pennsylvania that are contributing to climate change, air pollution, and to health and environmental impacts in our communities.
- Increase economic development in Pennsylvania by supporting solar businesses and resources located within the Commonwealth that will increase job opportunities as well as save businesses and nonprofits money on their electricity bills by going solar.

The goal of *G.E.T. Solar Communities 2022 (Round 2)* is to help **each selected community add ten (10) new non-residential solar developments with a cumulative solar capacity of at least one megawatt** by December 31, 2023.

Process, Resources and Timeline

G.E.T. Solar Process

G.E.T. Solar Communities works by educating the local community about solar energy and by significantly reducing the complexity of the solar development and installation processes. The program moves through three phases meant to guide participants as seamlessly as possible, regardless of their current solar energy understanding and experience level.

1) Education and Outreach

- The *G.E.T. Solar* team provides support to each Solar Community Ambassadors (SCA) team by providing resources and direct guidance to share information about solar energy—from technical information, financing, and governmental policy drivers.
- The *G.E.T. Solar* and SCA teams develop a communication strategy tailored to each SCA team’s community regarding the benefits of solar energy and how *G.E.T. Solar* can provide access and guidance to interested organizations and businesses.
- A twelve-month outreach campaign (commencing September 18, 2022) is launched through direct engagement by SCA volunteers (with assistance from the *G.E.T. Solar* team) utilizing trusted community leaders, and existing solar stakeholders as well as through community “meeting posts” identified in the above strategy session to provide basic solar education and build interest in the *G.E.T. Solar Communities* program.
- The *G.E.T. Solar* team hosts a webinar information session discussing the basics of solar PV installation, community and individual benefits of solar, and how *G.E.T. Solar* facilitates a simplified process for interested groups to go solar. The session will include a demonstration of previous program successes and example models of the solar potential of community institutions. The info session will be followed by a question-and-answer forum. Organizations that pre-register will be provided with an overview of their solar potential and cost estimates at the meeting.

2) Curating Project Proposals

- The municipality as well as interested commercial and tax-exempt organizations within the community will be invited to **submit a completed *G.E.T. Solar* application by Friday, December 16, 2022**, outlining their interest in participating in a collaborative Request for Proposals (RFP) for regional solar developers to provide bids for solar for their properties.
- Included with their application and Letter of Commitment, organizations will provide digital documents, including energy bills detailing 12 months of electricity usage, pictures of on-site

electrical infrastructure (utility meters and circuit breaker boxes), and any available structural diagrams or blueprints, particularly of the roof or property designated for a solar installation.

- The *G.E.T. Solar* team will issue the RFP on Wednesday, January 1, 2023, to all qualified regional developers and schedule interested parties for a group walkthrough of each participating organization's property, including a short group Q&A discussion.
- Solar developers will submit completed proposals to the *G.E.T. Solar* team by Friday, March 3, 2023, including fully completed overview and cash flow documents provided by *G.E.T. Solar* to ensure "apples-to-apples" analysis across all proposals.

3) Assisting Organizations to Project Completion

- The *G.E.T. Solar team* will work with solar developers to host group interviews with organizations for whom they submitted project proposals. These sessions are an opportunity for host sites to ask questions as well as benefit from questions asked by other participating organizations. Developers are given an opportunity to demonstrate their company's values and track record.
- The *G.E.T. Solar* team reviews proposals with participating organizations and reviews basic financing options. The *G.E.T. Solar* team will continue to work with each organization to achieve their solar dream for as long as the organization remains committed.

G.E.T. Solar Communities Toolkit

Each participating SCA team will receive a copy of the *G.E.T. Solar Communities Solar Communities Toolkit*, a digital package of resources to aid in conducting outreach and education about solar energy and the *G.E.T. Solar* process within their community. Utilizing the *G.E.T. Solar Communities Toolkit* is essential to ensure a successful program as it provides the raw materials with which the SCA teams can build interest in solar energy and educate community organizations on the benefits of joining the *G.E.T. Solar* process.

While the *G.E.T. Solar* team will be providing significant technical assistance to businesses and tax-exempt organizations that elect to participate in the RFP process, it is critically important the SCA teams are self-motivated and rigorous in their use of their toolkit to inform these organizations within their community of the opportunity and to build trust in the process.

The Solar Communities Toolkit will include the following types of resources:

- Templates for emails, social media posts, and media blurbs
- Sample press releases
- Posters/flyer templates for meetup events
- Zoning and Permitting guide for solar best practices
- Prequalification survey for *G.E.T. Solar* team to determine solar feasibility
- Tracking logs for SCA teams to organize and report outreach progress
- FAQ document(s) for basic solar education, The PA Solar Center, and *G.E.T. Solar Communities*

The above materials are designed to communicate information about solar energy and the *G.E.T. Solar* process to individuals and organizations with little or no existing familiarity and anticipate some general misunderstandings or objections. Templates should be modified to reflect the personal style of the SCA volunteer and informality of relationship with recipient.

G.E.T Solar Communities Timeline

Monday, July 11, 2022	Application period opens for <i>G.E.T. Solar Communities</i> Round 2. Full description of required application materials detailed below (page 8)
Wednesday, August 10, 2022	G.E.T. Solar team hosts video conference info session to discuss the program and answer questions (will be taped for future viewing). G.E.T. Solar Communities Webinar
Friday, September 2, 2022	Application period ends. Completed applications are due by 5:00 PM Eastern Standard Time.
Thursday, September 8, 2022	Applicants are notified of acceptance status.
Week of Monday, September 11 through September 15, 2022	Orientation call with accepted ambassador teams. Review toolkits and discuss successful roadmap of outreach and goal-setting.
Twelve Week Outreach Period	
Monday, September 18, 2022	Outreach period begins. SCA Teams work to provide basic solar education and build interest in the <i>G.E.T. Solar Communities</i> program.
Week of Monday, November 14, 2022	<i>G.E.T. Solar</i> Team hosts informational webinar/Q&A session for organizations interested in the <i>G.E.T. Solar Communities</i> Developer RFP.
Friday, December 16, 2022	Applications and supporting documents (see materials due from interested businesses and tax-exempt organizations for Developer RFP process).
Tuesday, January 10, 2023	<i>G.E.T. Solar</i> Team submits a Request for Proposals (RFP) document to regional solar developers on behalf of all organizations that have submitted <u>completed</u> applications.
Friday, March 3, 2023	Completed proposals due back from solar developers.
Weeks of March 6 and 13	<i>G.E.T. Solar</i> team helps organizations understand their proposals and discusses financing options.
Week of March 20 and beyond	Organizations make decisions to proceed with developer selection and development phase of solar. <i>G.E.T. Solar</i> team continues to provide support.

Eligibility

Municipalities or Community Leadership Organizations

Pennsylvania municipalities with a suggested minimum population of 5,000 or a coalition of two or more municipalities with a minimum cumulative population of 7,500, or community leadership organizations (including community development corporations, economic development groups, or chambers of commerce) that represent municipal populations as described above are eligible to apply. Municipalities that exceed 20,000 should identify a geographic region that they would like to prioritize in their community for the program.

Businesses and Organizations within Selected Communities

After the *G.E.T. Solar Communities* are selected and the program begins, businesses and organizations within the selected communities will be invited to participate in the *G.E.T. Solar* program based on the following criteria (*the G.E.T. Solar team will screen applicants*):

- The organization owns their building or the property/land where the solar will be installed **or** can provide documentation of a long-term lease and sign-off by property owner to pursue solar on the property;
- If the solar is intended for the property's roof: the roof is less than 10 years old, has a remaining lifetime of more than 25 years, or the organization is currently renovating or planning to renovate the roof. Roofing will need to be completed before solar is installed.
 - If the roof requires upgrades or replacement, organizations eligible for C-PACE financing may choose to bundle these costs with the solar installation as one project proposal (see page 5 for more information). Some roof replacements also qualify as energy property when combined with certain types of solar and roof systems and may be eligible for tax benefits.
- If the solar is intended to be a ground-mounted system, the property/land is suitable for development (e.g., it is located on relatively flat, stable ground that is clear of obstacles and shading; the property is not located in a floodplain; and there is access to an electric meter or distribution lines nearby. Essentially, the property is “shovel-ready” to build solar).
- The organization has reserve funds available to purchase a solar system, the organization is willing to fundraise, **or** the organization is amenable to acquiring solar through a commercial loan, C-PACE financing, Power Purchase Agreement, or other financing.
- Designate an internal Solar Committee comprised of at least two or more representatives who have decision-making capabilities in the business/organization — e.g. owner, general manager, CEO, CFO, etc.—and who will be able to serve as a point of contact to the *G.E.T. Solar* Team.
- Complete all submission requirements by the dates indicated under the Timelines in order get an RFP from developers for solar project on their property.

Because the *G.E.T. Solar* timeline is rather succinct, we will be seeking organizations that are nimble in their decision-making capabilities and can abide by the timeline outlined in this RFP document.

Solar Installer Selection

The *G.E.T. Solar* team will assist each participating organization in issuing a Request for Proposal (RFP) to choose the solar installation developer for their project. Organizations may wish to issue their own RFP, but we are available to assist. The *G.E.T. Solar* team will provide organizations with assistance to evaluate solar developers and proposals by using an “apples-to-apples” comparison method to compare all relevant information provided in the proposals. Information about the solar developers that will be collected to help organizations select their solar developer will include:

- NABCEP certification – at least one member of the solar development company should have a current certification from the North American Board of Certified Energy Providers ([NABCEP](#));
- Relevant experience of the solar developer and its staff to install commercial-scale solar systems;
- Overall quality and value of the proposed services and equipment;
- Pricing proposal offers good value and is based on reasonable assumptions;
- References – The *G.E.T. Solar* team will collect at least three references for commercial scale projects completed by the solar developer;
- Geographic location of the solar developer’s staff and offices; developers located in near the proposed sites will be given selection preference and other Pennsylvania-based developers will be given preference over out-of-state contractors.

Application Requirements

Municipalities and/or Community Leadership Organizations interested in applying should **submit the following documents to leo@pasolarcenter.org by 5:00 PM, Friday, September 2, 2022:**

1. Letter of Commitment from applying municipalities or community leadership organizations, outlining the community’s interest in supporting the program and identifying members of the Solar Community Ambassadors selected for the program. See Appendix 1 below for template.
2. Letter of Support from community groups or community-significant businesses willing to endorse and support the program. See Appendix 2 below for template. Limit to three letters of support.
3. Send documents in PDF format via email to leo@pasolarcenter.org no later than 5:00 p.m. on Friday, September 2, 2022. Confirmation emails will be sent to all applications received no later than 5:00 p.m. Tuesday, September 6, 2022.
4. Include in the subject line of the email: GET SOLAR COMMUNITIES APPLICATION from [name of community]

Evaluation Process

The *G.E.T. Solar* team will evaluate applications based on the following key criteria and will score each project as described below.

Key Criteria

Leadership

- Assignment of key staff and decision makers from applying organization and/or municipality to the Solar Community Ambassador (SCA) team.
- Degree SCA's experience with prior community initiatives and engagement projects.
- Ability and willingness of core team to tap into existing social networks in the community.
- Hours of availability among SCA staff to commit to community engagement.

Community Commitment

- Letters of Support from community organizations indicating awareness and endorsement of potential solar projects.
- Extent to which additional resources are identified and potentially committed to the program (such as municipal staff and resources which might include community communication networks, newsletters, mailings, offers to host events/workshops in municipal offices, etc.)

Commitment to Renewable Energy and Energy Efficiency

- Overall record of expanding renewable energy and energy efficiency initiatives in the community, including consideration of adoption of improved practices with respect to solar PV zoning and permitting processes.
- Current or developing sustainability initiatives that demonstrate ongoing commitment and leadership to clean energy and sustainability in the community.

Community Diversity

- Special consideration will be given to communities identified as Environmental Justice communities (PA DEP) and/or Enterprise Zones (PA DCED).
- Diverse communities with respect to economics and demographic data are highly encouraged to apply, keeping in line with the PA Solar Center's mission to ensure all Pennsylvanians share in a clean energy future.

Application Scoring

Each application will be evaluated against the Key Criteria listed above using this valuation system: Low = 1-2 points, Medium = 3 points, and High = 4-5 points. Total scores will be used to rank the applications.

The scoring results will only be available to the *G.E.T. Solar* Team and will not be revealed publicly nor will they be shared with the applicant. Regardless, each applicant will be provided detailed feedback about their application.

The team will attempt to select as many viable projects as possible (up to five communities and/or community coalitions) and will use the ranking system to choose the highest scoring applications only if necessary.

Final Proposal Designation

All applicants will receive a definitive response from the *G.E.T. Solar* team **by Thursday, August 25, 2022**. The designation will be noted as one of the following:

- 1) Application Selected. The community has been selected to participate in *G.E.T. Solar Communities 2022 (Round 2)*.
- 2) Invitation to Apply to Future Round. The applying community met the eligibility requirements yet was not ranked highly enough to be selected for this round.
- 3) Application Declined. The application did not meet the eligibility requirements for *G.E.T. Solar Communities*. A reason for declining inclusion will be provided.

Fees

Municipalities and Community Leadership Organizations

There is no fee for municipalities and community leadership organizations to apply to the *G.E.T. Solar Communities* program.

Organizations within Selected Communities

Once the Municipalities or Communities are selected and the nonprofit organizations and businesses express interest in participating, the PA Solar Center will request **a donation of \$50 from businesses and \$25 from nonprofits** submitting a formal Solar Commitment Letter by Friday, December 9, 2022.

If an organization is selected into the program and their solar project is contracted,* the PA Solar Center asks for an assistance fee from the solar developer of either a donation of 10% of the solar renewable energy credits (SRECs) generated annually by the installed array or a one-time fee of \$0.01 per installed watt_{dc} (\$10.00/kilowatt_{dc}).

Our research shows that that customer acquisition costs for solar developers range from \$37/kilowatt_{dc} to \$50/kilowatt_{dc}. The PA Solar Center is essentially providing “shovel-ready” projects to developers, which saves them money and time educating the client, and we feel our fee is commensurate with this service. Additionally, this assistance fee will allow the Solar Center to continue to provide vital support for organizations and businesses seeking solar for many years to come, while reducing overall costs to solar developers and customers.

**A project is considered contracted when a signed agreement is reached between the applying organization, the selected solar developer, and the financing entity, if applicable. The assistance fee should be included in the contract between the organization and the solar developer.*

Questions

All questions should be directed to Leo Kowalski, Consulting Director of Programming of the Pennsylvania Solar Center at leo@pasolarcenter.org (preferred communication) or if necessary, via phone at 412-742-0019. Please include “G.E.T. SOLAR: Question” in the subject line of the email.

Appendices

Appendix 1 – Letter of Commitment Template

[LETTER SHOULD BE ON Municipal or Community Leadership Group LETTERHEAD AND NO MORE THAN 3 PAGES IN LENGTH] [NOTE: DO NOT MAIL – please scan and include in digital application submission]

[INSERT DATE]

Pennsylvania Solar Center
c/o Energy Innovation Center
1435 Bedford Avenue, Suite 140
Pittsburgh, PA 15219

RE: G.E.T. Solar Application for [NAME OF COMMUNITY]

Dear G.E.T. Solar Team:

On behalf of [NAME OF COMMUNITY], [NAME OF APPLYING ORGANIZATION] is pleased to submit our application for G.E.T Solar Communities.

[Include brief statement describing the community and role of applying organization, its mission, and how it how serves the applying community.

[NAME OF COMMUNITY] is interested in supporting the G.E.T. Solar Communities program, because *[add brief explanation about why the community is interested in participating in this program. Describe any climate change plans or sustainability initiatives underway or being entertained by the applying organization or community. Identify any additional resources that could be committed to support this program (such as municipal staff and resources which might include community communication networks, newsletters, mailings, offers to host events/workshops in municipal offices, etc).]*

We have selected the following people to serve on our Solar Community Ambassadors (SCA) team as liaisons between our organization and the G.E.T. Solar Team *[list all members of your committee, three are required]:*

- List Name, phone number, email, organization, current role with organization
- List Name, phone number, email, organization, current role with organization
- List Name, phone number, email, organization, current role with organization

[Briefly discuss why each individual was chosen, describing their role in the community, previous experience with community engagement or environmental/sustainability initiatives, and any additional skills, talents, or connections they provide.]

We, the undersigned agree to abide by all the requirements and timelines specified in the G.E.T. Solar Initiative RFA document.

Sincerely,

A lead staff member of the organization (Manager, Director, CFO, President, etc.)

Appendix 2 – Letter of Support Template

[LETTER SHOULD BE ON LETTERHEAD AND NO MORE THAN 2 PAGES IN LENGTH]

[INSERT DATE]

Pennsylvania Solar Center
c/o Energy Innovation Center
1435 Bedford Avenue, Suite 140
Pittsburgh, PA 15219

Dear G.E.T. Solar Team:

I am writing to support the application of [APPLYING ORGANIZATION] for participation in G.E.T. Solar Communities.

[Include brief statement describing role of letter writer and organization being represented. Describe how solar will benefit the community and enumerate any ways in which the letter writer/represented organization could support the program.]

Sincerely,

Appendix 3 – Commercial Property Assessed Clean Energy (C-PACE) – Additional Information (in Counties that have approved C-PACE)

Commercial Property Assessed Clean Energy Program, or C-PACE, launched in Pennsylvania in 2018 to provide “business property owners access to low-interest, long-term loans for clean energy and clean water projects that are repaid as property tax to benefit the community,” as the Department of Environmental Protection [describes](#). C-PACE clears many of the hurdles usually impeding organizations from making these types of significant upgrades:

- Voluntary tax assessments stay with the property, not the owner, providing for longer term lending options and a reasonable fixed rate (usually between six and nine percent interest).
- Loans can be structured around the useful life of the improvements, which is great for solar systems that are usually warranted for up to 25 years.
- Multiple improvements can be bundled under a single loan. Should an organization want to upgrade their lighting system, **replace their roof**, and **install solar**, it can do so with a single C-PACE project and thus a single loan and repayment schedule.
- C-PACE loans have **no up-front costs** to the organization, which includes design and consultation fees that can be rolled into the principle loan.

The Sustainable Energy Fund has a [website providing general information about C-PACE financing specific to Pennsylvania](#) including the helpful guide below:

HOW C-PACE WORKS



Where is C-PACE available?

In Pennsylvania individual counties or municipalities are able to pass an ordinance to declare an energy and water improvement district, otherwise known as a C-PACE district. The county or municipality selects a program administrator for their C-PACE program. The program administrator then curates a roster of qualified private lenders with whom they connect prospective projects. There are nineteen counties with active C-PACE programs and four with passed resolutions (check <https://pacpacecounties.org/> for updates):

County	Program Admin.	Status
Allegheny	Sustainable Energy Fund (SEF)	Active
Bedford	Sustainable Energy Fund (SEF)	Active
Berks	Sustainable Energy Fund (SEF)	Active
Bucks	Sustainable Energy Fund (SEF)	Active
Centre	Sustainable Energy Fund (SEF)	Active
Chester	Sustainable Energy Fund (SEF)	Active
Delaware	Sustainable Energy Fund (SEF)	Active
Erie	Sustainable Energy Fund (SEF)	Active
Lawrence	Sustainable Energy Fund (SEF)	Active
Lebanon	Sustainable Energy Fund (SEF)	Active
Lehigh	Sustainable Energy Fund (SEF)	Active
Luzerne	Sustainable Energy Fund (SEF)	Active
Montgomery	Sustainable Energy Fund (SEF)	Active
Northampton	Sustainable Energy Fund (SEF)	Active
Philadelphia	Philadelphia Energy Authority	Active
Union	Sustainable Energy Fund (SEF)	Active
Washington	Sustainable Energy Fund (SEF)	Active
Wayne	Sustainable Energy Fund (SEF)	Active
Westmoreland	Sustainable Energy Fund (SEF)	Active

As C-PACE is new to Pennsylvania, there is not an exhaustive list of C-PACE lenders available to peruse. The PA Solar Center will work with applicants and partner organizations to identify qualified financiers. Though C-PACE is brand new to Pennsylvania, it has been successfully implemented across the country, including our next-door neighbor, Ohio, which as of 2019 has enjoyed more successfully completed C-PACE projects than any state besides California. Let’s keep *pace* with Ohio!